



# Kendra Hoefs

Realtor® • MVP Realty  
*KKH Solutions for Real Estate™*



V1N2

July 2016

Welcome to my Newsletter. In KKH Real Estate Solutions Newsletter you will find the latest information on the Southwest Florida Market as well as globally.

There will be four sections: the first is recent [blog posts](#) (which I know most of you read religiously already), the second is [current events](#) in our area, the third is [recommended readings](#), and the fourth is the featured [Naples Opportunity](#). Feel free to share this email with family and friends. I always appreciate feedback and new ideas. Enjoy!

Click [here](#) for balance of V1N2 Newsletter if viewing in Apple Operating System.

## [Blog Postings!](#)

### SW Florida adds 15.9K jobs over April 2015

<http://www.naplesnews.com/business/local/sw-florida-adds-159k-jobs-over-april-2015-334816cc-646a-75fc-e053-0100007f5341-380302191.html>

If you are looking to move to this area, we have jobs for you! This is great that we are growing and now year round job opportunities are being created, usually we see a slowdown over summer and this year there are still a lot of hiring opportunities.

"The Naples area added 3,000 jobs year over year."

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## Single-family home sales drop, prices rise in Southwest Florida

<http://www.naplesnews.com/business/real-estate/single-family-home-sales-drop-prices-rise-in-southwest-florida-32ee5664-40cc-63b5-e053-0100007f47f8-380302211.html>

There are a lot of good statistics in this article, the trend is still closed sales are down but prices are increasing.

Here are a few:

But single-family prices rose in both counties over the year.

In Collier County, single-family home closed sales fell 17.1 percent in April, to 457 from 551 in April 2015.

In Collier County, they jumped 16.3 percent, to \$465,000 from \$400,000, with the biggest increases in North and East Naples.

In Lee County, the increase was more modest, 4.7 percent, to \$235,000 from \$224,512. All neighborhoods saw price increases except Sanibel and Captiva and Fort Myers Beach.

In Collier County, multifamily closed sales fell 23.3 percent, to 594 from 774, while in Lee, they were down 9.7 percent, to 699 from 774.

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<http://www.naplesnews.com/business/real-estate/single-family-home-sales-drop-prices-rise-in-southwest-florida-32ee5664-40cc-63b5-e053-0100007f47f8-380302211.html>

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## My Home Sale Fell Apart: How To Avoid These 5 Real-Life Scenarios

<http://www.msn.com/en-us/money/realestate/my-home-sale-fell-apart-how-to-avoid-these-5-real-life-scenarios/ar-BBtcJoW#page=2>

By default, contracts fall apart, I sell a lot of homes and I always say, the deal is not done until the keys are in the buyers hand and the transaction is funded. This article hits the nail on the head, I have had deals die over each of these scenarios!

- Get a pre-inspection  
Know what is wrong with the house, disclose or repair. Buyers get scared of large issues
- Notify the neighbors  
Chatty neighbors have given bad info to buyers and scared them
- Keep the appraisal in mind  
If they are financing you have to meet the appraisal value
- Be willing to negotiate  
Many of these issues can be resolved by a financial concession or a repair
- Know the HOA rules  
Give right info on trucks, pets, fees, & rental policies in the community

## 6 Reasons Real Estate Agents Aren't Extinct

<http://www.realtor.com/advice/buy/why-realtors-are-here-to-stay/>

I always wonder if Real Estate Agents are going to be extinct in the future or what role they

will specifically play within a transaction. The role will change, and has changed significantly with technology and we have to adapt and adjust as well. I am surprised how many agents refuse to change....Use a little caution if you read the article - the source is the Realtor.com....

- Selling is complicated
- Buying ain't easy, either
- It's their top priority
- They know the market, and the players, better than you
- They're objective

The cost is worth it

## Average Time to Close: 44 Days

[http://realtormag.realtor.org/daily-news/2016/05/20/average-time-close-44-days?om\\_rid=AADG2i&om\\_mid=\\_BXP4CuB9N3VtTQ&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/05/20/average-time-close-44-days?om_rid=AADG2i&om_mid=_BXP4CuB9N3VtTQ&om_ntype=RMODaily)

I still think this is disappointing, before the new mortgage rules, my preferred lenders would close in less than 30 days, and in my experience it does take longer than it used to.

Here's a breakdown of averages from the report:

- The average time to close a purchase remained at 45 days in April.
- The average time to refinance rose to 44 days in April (up from 41 days in March).
- The average time to close FHA loans rose to 45 days (up from 44 days in March).

The average time to close VA loans stayed steady at 48 days.

## Slow Start for 2016 Cash Sales

[http://www.mortgagenewsdaily.com/05192016\\_corelogic\\_cash\\_sales.asp](http://www.mortgagenewsdaily.com/05192016_corelogic_cash_sales.asp)

Even though cash sales are down, Florida is second to Alabama on cash sales. Here is what the article says:

cash purchases accounted for 35.7 percent of all home sales in February, a decline of 2.5 percentage points compared to February 2015 and down 0.1 point from January 2016.

Alabama had the largest cash sales share of any state at 51.7 percent, followed by Florida (49.2 percent)

## Single women continue to impact real estate market

<http://www.tennessean.com/story/money/homes/2016/05/22/single-women-continue-impact-real-estate-market/84253260/>

This article focuses more in Tennessee but it is interesting that more single women buy property than single men. Maybe we are smarter with our money :)

Here are the stats:

Single women are the second-largest group of homebuyers in the country, according to the National Association of Realtors (NAR).

Single women accounted for 15 percent of home sales in 2015. Only married couples were a bigger force in the market. They made 67 percent of all purchases. Single men accounted for nine percent of home purchases nationally, the NAR reported.

## NABOR: Real Estate Market in a Sweet Spot

<http://www.naplesarea.com/real-estate-news.asp>

Here is the report from NABOR today:

### **April Report Shows Real Estate Market in a Sweet Spot with More Choices & Steady Prices**

**Release Date: Friday, May 20, 2016**

- Pending Sales down 11% overall 12-months ending 04/2016
- Closed Sales down 7% overall 12-months ending 04/2016
- Median Closed Price up 12% in the \$0-\$300K category 12-months ending 04/2016
- Inventory up 36% overall 12-months ending 04/2016

Average Days on Market down 9% overall 12-months ending 04/2016

## Inaccurate Zillow 'Zestimates' a source of conflict over home prices

<http://www.latimes.com/business/realestate/la-fi-harney-20150208-story.html>

I tend to love Zillow. A lot of agents in town dislike it however it is a great place to glean

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information on real estate. It may not always be accurate though and can confuse clients. So it is important to take all the information on Zillow with a grain of salt. This article focuses on the Zestimates which tend to cause the most problems between Realtors and their clients. That is why it is imperative to have a Realtor that can explain Zillow to clients.

Are Zestimates accurate? And if they're off the mark, how far off? Zillow CEO Spencer Rascoff answered that they're "a good starting point" but that nationwide Zestimates have a "median error rate" of about 8%.

Manhattan – the median valuation error rate is 19.9%. In Brooklyn, it's 12.9%. In Somerset County, Md., the rate is an astounding 42%.

## Collier County commissioners approve mystery company

<http://www.nbc-2.com/story/32050457/collier-county-commissioners-approve-mystery-company>

This is exciting - more jobs to Collier County. In June the name of the company will be released. The salary does seem a little low for Collier County but it should ultimately grow our economy!

Collier County commissioners have approved Project Nikita, a mystery company that is expected to bring 560 high-paying jobs to Southwest Florida.

People expressed their concerns over the average salary, saying \$49,000 is not enough for employees to live in the county.

## Millennials Choose Parents' Homes Over Romance

[http://realtormag.realtor.org/daily-news/2016/05/25/millennials-choose-parents-homes-over-romance?om\\_rid=AADG2i&om\\_mid=\\_BXRe39B9OBATbp&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/05/25/millennials-choose-parents-homes-over-romance?om_rid=AADG2i&om_mid=_BXRe39B9OBATbp&om_ntype=RMODaily)

I think this is really interesting. I have not lived with my parents since I moved away to college (and I am not married). I also moved across the country twice and never back home, however I will admit that when I moved to Florida I did live with my sister for 2 years. It is interesting the static below that less women live with parents which coincides

with the post from the other day regarding that single women are the second highest purchasers of homes behind married couples.

Here are a few quotes from the article:

Young adults between the ages of 18 to 34 are more likely to live with a parent than to get married or move in with a romantic partner, according to a newly released analysis of Census data by the Pew Research Center.

This is the first time in more than 130 years in which young adults have chosen their parents' homes over forming their own households, the study notes.

Young men are living at the family home at the greatest numbers. About 35 percent of young adult men were living with a parent compared to 29 percent of women. About 14 percent of 18 to 34 year olds live alone, the study shows.

## 5 Reasons Owning a House Is Increasingly Unaffordable

<http://www.msn.com/en-us/money/realestate/5-reasons-owning-a-house-is-increasingly-unaffordable/ar-BBtqq37#page=1>

I hesitated publishing this post, however it's just another perspective. I really found the price cost of regulation numbers alarming.

- Wage Growth vs. Home Price Growth

Home prices in the United States went up on average between 4 and 5% in 2015, and between 6 and 7% in 2014. Compare that to average wage growth statistics, which indicate only 2 to 3% average increases in both 2015 and 2014

- Wage Growth vs. Stock Market Performance

- The Cost of Regulations

A recent report showed that, on average, government regulations add over \$84,000 to the final price of a new single-family home....April 2011 study in which the total calculated was just over \$65,000, shows nearly a 30% increase in new home costs due to regulations over the past five years.

- Millennials and Student Debt

many millennials watched their parents struggle through the housing market turmoil that began in 2008, and have emerged more cautious about home buying.

Investors Moving the Market

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# Southwest Florida homes owned by single women worth less than those owned by single men

<http://www.naplesnews.com/business/real-estate/southwest-florida-homes-owned-by-single-women-worth-less-than-those-owned-by-single-men-33c212d9-b28-381014461.html>

I wrote about a report recently that showed that single women were more likely than single men to purchase homes.

In Collier County, the Irvine, California-based company found that the average estimated home value of homes owned by single women is \$305,852, or 13 percent less than the \$349,955 average value of homes owned by single men.

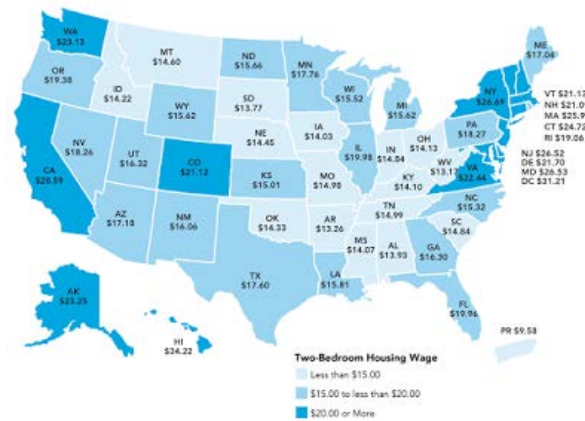
Blomquist attributes the gap to the fact that nationally, women are paid 19 percent less, on average, than men, quoting Bureau of Labor Statistics.

## Rent Out of Reach for Many Americans

[http://realtormag.realtor.org/daily-news/2016/05/27/rent-out-reach-for-many-americans?om\\_rid=AADG2i&om\\_mid=\\_BXSJy4B9OGACxp&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/05/27/rent-out-reach-for-many-americans?om_rid=AADG2i&om_mid=_BXSJy4B9OGACxp&om_ntype=RMODaily)

In Florida, it takes \$19.96 hourly wage to afford a 2 bedroom rental! Great if you are a landlord, terrible if you are a tenant.

The study also reveals that the wage needed to afford a modest two-bedroom rental in The U.S. is \$20.30 per hour:



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## A Worrisome Pileup of \$100 Million Homes

<http://www.msn.com/en-us/money/realestate/a-worrisome-pileup-of-dollar100-million-homes/ar-BBtAl9F?li=BBnb7Kz>

Can't say I have ever sold one of these but maybe someday-a quick google search reveled in 2014 only 1645 billionaires globally so there are buyers out there for these homes!

The listing is part of a global pileup of homes listed for \$100 million or more. A record 27 properties with nine-figure prices are officially for sale, according to Christie's International Real Estate. That is up from 19 last year and about a dozen in 2014. If you add in high-priced "whisper listings" that are offered privately, brokers say the actual number of nine-figure listings worldwide could easily top 40 or 50.

## 5 Things You Need To Be Pre-Approved For A Mortgage

<http://www.msn.com/en-us/money/realestate/5-things-you-need-to-be-pre-approved-for-a-mortgage/ar-CCpZWl?li=BBnb7Kz>

I always joke with clients that getting a mortgage requires them also to sign over their first born child because by the time you are ready to close on your home, they know more about you then you know about yourself! It is important to get pre approval letters because it will make sure you are looking at homes you can afford and when you are ready to make that offer you are prepared and your offer is taken seriously by sellers! Here is what your lender will ask for:

1. Proof of Income
2. Proof of Assets
3. Good Credit
4. Employment Verification
5. Documentation

## Zell gets even gloomier, hammers ZIRP, starts selling.

<http://wolfstreet.com/2016/05/27/market-timer-sam-zell-fed-interest-rate-commercial-real-estate/>

I think this is interesting....read the whole thing!

On CNBC, Zell lashed out in his soft-spoken and well-balanced manner against the current zero-interest-rate environment in the US, and the fundamental damage it was doing – the man who so hugely benefited from it:

“In the most simplistic terminology, I would ask you the question, if something is free, is it valued? Is it appropriately risked?”

“I think when you talk about interest rates being close to zero for a long period of time, I’m very concerned about the fact that we have desensitized our business community to the cost of capital.”

“And we know that the cost of capital ain’t free,” he said. “Every time you defer facing up to the cost of capital, it’s going to catch up to you. That I think is the biggest concern.”

“We have distorted markets. Maybe we have bubbles.” Then, on second thought, he said, “I don’t even know what a bubble is, so I wouldn’t want to be the definer of it. But I think that we have too much intervention and not enough market movement in interest rates – and in other assets.”

“You know what the problem is? The problem is I think the Fed should have raised interest rates two years ago, and therefore today would be able to make a much more rational decision as to what to do. The problem is that they’ve so deferred reality for so long that I think they have a serious credibility problem if they don’t raise rates.”

Then he added another twist to this conundrum: “So now we’re talking about raising interest rates because of credibility and not because of economics.”

And the fear of losing “credibility” – what’s left of it after more than a year of flip-flopping on rates – may be why Fed heads are parading up and down in front of the media with suddenly invigorated rate-hike rhetoric. Meanwhile, Zell is selling, at peak prices, unloading assets at the top while he still can.

## Credit Mistakes Potential Home Buyers Make

[http://realtormag.realtor.org/daily-news/2016/05/31/credit-mistakes-potential-home-buyers-make?om\\_rid=AADG2i&om\\_mid=\\_BXTdgtB9OD8Dj6&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/05/31/credit-mistakes-potential-home-buyers-make?om_rid=AADG2i&om_mid=_BXTdgtB9OD8Dj6&om_ntype=RMODaily)

If planning on mortgaging a home be mindful on how you handle your credit. Here are a few things to think about:

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- Don't be late
- Applying for new credit
- Having high balances
- Too much disputing
- Not having a credit history at all

## 'Full House' on the Market for \$4.15M

<http://www.msn.com/en-us/money/realestate/full-house-on-the-market-for-dollar415m/ar-BBtKTth>

I am curious if they are trying to sell the house at a fair price or if it is inflated due to the history of the home. The home is gorgeous, for some reason when I skimmed the pictures I expected it to look the same as it did in the show! I guess that's nostalgia.

Here are some specs:

Built in 1883, it's a [Victorian-era Italianate](#) with 3 bedrooms and 3.5 baths, plus an office and a large eat-in kitchen with an island and high-end appliances.

## One in Five Americans Has Sacrificed Spending To Make Rent

<http://www.msn.com/en-us/money/realestate/one-in-five-americans-has-sacrificed-spending-to-make-rent/ar-BBtKqMr>

I know we have this problem in Collier Co about rising rents and lack of affordable housing in general.

Here is the poll:

A [new poll](#) conducted by Ipsos on behalf of [Enterprise Community Partners](#) finds that 21 percent of respondents had to cut back their spending to make their rent or mortgage, or that they were unable to pay their rent or mortgage over the past year. Of those respondents who were unable to pay for their housing, more than half cut back spending on their groceries (57 percent) and/or clothing (54 percent).

## 5 Solid Property Investments This Year

[http://realtormag.realtor.org/daily-news/2016/06/01/5-solid-property-investments-year?om\\_rid=AADG2i&om\\_mid=\\_BXTxpwB9OPRxSH&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/06/01/5-solid-property-investments-year?om_rid=AADG2i&om_mid=_BXTxpwB9OPRxSH&om_ntype=RMODaily)

These are not the typical things you think of when it comes to property investments however something to keep in mind!

Which property types are holding the most promise for investors this year? Experts from research firms Situs RERC, Reis Inc., Green Street Advisors, and Real Capital Analytics share with the National Real Estate Investor the property types that could prove to be the most profitable.

- Senior Housing
- Student Housing
- Warehouses
- Neighborhood Community Centers
- Self Storage

## America's Favorite Towns

<http://www.msn.com/en-us/travel/tripideas/america's-favorite-towns/ss-BBsVwNW#image=5>

Naples is featured...again. A shout out to Sanibel & Key West too, all within a short drive.

NO. 27: NAPLES, FL

This [southwest Florida town](#) struck readers as pretty serene: it ranked for being quiet, safe and relaxing. Plus, it scored perfectly for two non-stressful activities—boutique shopping (like the galleries and shops along Fifth Avenue South and Third Street South) and spas. A great choice for head-to-toe indulgence: the Ritz-Carlton Naples, where treatments include the bliss-inducing Organic Warmed Spiced Mud Wrap. If you come with the kids—the town ranked highly for families—stay at the [La Playa Golf & Beach Resort](#), which is set on a nicely secluded stretch of sand, and has a kids' club to keep the little ones well occupied. Adding to the placid vibes, the city ranked well for seeming pristine.

# Luxury high-rise condos announced near downtown Naples

<http://www.naplesnews.com/business/local/luxury-high-rise-condos-announced-near-downtown-naples-344d4326-beb7-04d6-e053-0100007f9b4a-381708861.html?d=mobile>

This is so exiting! It is going to be located in the Gateway Triangle which I have blogged about in the past. "The nine-story building, simply called Trio, will have 12 extended-stay hotel rooms and 24 residential condominiums ovetop shops and restaurants." I am surprised this is going to be happening so quickly "Construction is expected to start in October, with a 14-month build-out.". I am also surprised by the price point but it looks like the building amenities and private club are going to be amazing. "Prices range from \$850,000 for a one-bedroom with a den to \$2.69 million for a larger three-bedroom penthouse."

I have a lot more questions about the private club and amenities...hopefully they will release more info soon!

## Home Sellers May Have You Under Surveillance

[http://realtormag.realtor.org/daily-news/2016/06/02/home-sellers-may-have-you-under-surveillance?om\\_rid=AADG2i&om\\_mid=\\_BXUHsqB9ORdTWF&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/06/02/home-sellers-may-have-you-under-surveillance?om_rid=AADG2i&om_mid=_BXUHsqB9ORdTWF&om_ntype=RMODaily)

I always watch what I say in a home, one of my clients had a camera and they would watch the showing appointments. In their defense, they had pets in the home they were concerned about however in negotiations it is important to be aware of where you are when you have serious conversations.

"Some home sellers also may be using the cameras to find out what real estate professionals and buyers have to say about their home."

## Closing Problems Causing the Most Delays

[http://realtormag.realtor.org/daily-news/2016/06/02/closing-problems-causing-most-delays?om\\_rid=AADG2i&om\\_mid=\\_BXUHsqB9ORdTWF&om\\_ntype=RMODaily](http://realtormag.realtor.org/daily-news/2016/06/02/closing-problems-causing-most-delays?om_rid=AADG2i&om_mid=_BXUHsqB9ORdTWF&om_ntype=RMODaily)

I always tell buyers and sellers there are 3 big hurdles in the process, first the inspection, second the appraisal, and third, the final loan approval. Any piece can kill a deal, renegotiation is possible but sometimes that doesn't work. Here are the biggest issues

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yet they homes still closed:

- Issues related to obtaining financing: 38%
  - Appraisal issues: 22%
  - Home inspection/environmental issues: 12%
  - Titling/deed issues: 11%
  - Contingencies stated in the contract: 10%
  - Issues in buy/sell distressed property: 5%
- No problems encountered: 5%

## Current Events!

### 4th of July Events

<http://www.naplesnews.com/entertainment/events/fireworks-parades-to-highlight-weekend-in-sw-florida-35f763ba-6fde-3b06-e053-0100007f268c-384703671.html>

#### AREA FOURTH OF JULY PARADES AND OTHER EVENTS

Naples: Parade will begin at Broad Avenue South, north to Fifth Avenue South, east on Fifth Avenue South, south on Eighth Street South and at Eighth Street South

When: Begins at 10 a.m. Monday

Other information: No street parking permitted along entire parade route from 5 a.m. to 2 p.m. Vehicles will be towed.

East Naples: Family event at Sugden Regional Park, 4284 Avalon Drive, East Naples.

When: Begins at 2 p.m. Monday

What: There's an ice-cream social from 2 to 4 p.m. followed by a DJ and food vendors into the evening. Coolers allowed until 5 p.m., no pets and parking is off-site.

Admission: Free

Everglades City: Family fun festival and parade

When: Festival kicks off with 10 a.m. Saturday ceremony on steps of City Hall, with parade starting at 10:30 a.m.

What: At 11 a.m., head to McLeod Park for hotdogs and sodas, a bake sale, face painting, arts & crafts vendors, raffles, kiddies' best dressed contest and playground games. And check out a new feature —a Patriotic Pets contest for dogs.

Bonita Springs: Parade begins at Bonita Drive and ends at Riverside Park, 10451 Old 41 Road.

When: Begins at 9 a.m. Monday

Bonita Springs: Star Spangled Bonita Independence Day Celebration at Riverside Park

When: 5 p.m. Monday

Cost: Free

What: There will be a children's amusement area featuring a giant water slide, bounce house, amusement rides, slip-n-slide, water tag, train rides, face painting, wrecking ball, high striker and more. Watermelon, hot dog and ice cream eating contests will take place throughout the evening. Food and beverages available for purchase.

What to know: Guests are asked to leave their coolers and pets at home.

## FIREWORKS SHOWS

### NAPLES

Where: Naples Pier, 12th Avenue South

When: 9 p.m. Monday

Parking: Free with Collier County beach sticker; bring quarters for meter parking

What to bring: Chairs or a comfy blanket to sit on along Naples beach, and bug spray; no coolers and personal fireworks – including sparklers. Radios allowed, as fireworks show will be simulcast on WAV 101.1 FM

Other information: No parking allowed on either side of Gulf Shore Boulevard, between 20th Avenue South and Eighth Avenue North. Vehicles will be towed.

### EAST NAPLES:

Where: Sugden Regional Park, 4284 Avalon Drive

When: Begins at dark Monday

What to bring: Lawn chairs or blankets for seating for the fireworks but no coolers after 5 p.m., no pets.

Parking: Free but off-site

### MARCO ISLAND

Where: Residents Beach/South Marco Beach, 130 S. Collier Blvd.

When: 9 p.m. Monday

Parking: At intersection of Swallow Avenue and Collier Boulevard

## EVERGLADES CITY

Where: Everglades City

When: 9 p.m. Saturday

What else: The fireworks display features music.

## BONITA SPRINGS

Where: Riverside Park, 10451 Old 41 Road

When: Begins at dusk Monday

Parking: Free

What to bring: Chair or comfy blanket to sit on, bug spray; no coolers or pets.

## ESTERO

Where: Miromar Outlets, 10801 Corkscrew Road

When: Begins at 9:30 p.m. Saturday

Parking: Free

What to bring: Chairs or a comfy blanket to sit on, and bug spray; no coolers and personal fireworks

## **Saturday Nights Alive at Mercato**

### **When**

Sat, July 9, 7pm – 9pm

### **Where**

Mercato, located just North of Vanderbilt Beach Road on US 41, Naples ([map](#))

### **Description**

The sidewalks stir with local artists, musicians and street performers, the second Saturday of every month.

## **NARCH 2016**

Jul 13, 2016 - JUL 24, 2016

North American Roller Hockey Championships (NARCH) will return to Germain Arena July 13-24, 2016. Representatives of Lee County Sports Development estimate that 320 teams representing more than 8 countries, and 12,000 players and family members will converge on Lee County for this year's event. **THE ENTIRE EVENT IS FREE TO THE PUBLIC!**

KKH Solutions for Real Estate

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# Catch Me if You Can – The Musical

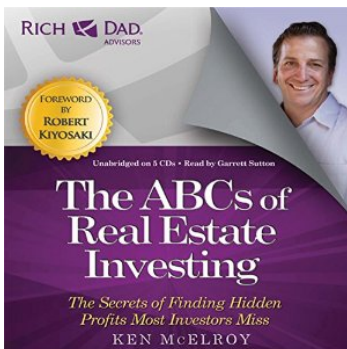
## Presented in the Blackburn Hall

JULY 1 – 31, 2016

**SINGLE TICKETS FOR THIS SUMMER SHOW ARE NOW ON SALE  
SEASON SUBSCRIPTIONS ARE ALSO AVAILABLE**

This high-flying musical comedy is about chasing your dreams and not getting caught. Set in the 1960's we follow the young and charming con-artist Frank Abagnale Jr. as he forges his way to millions and successfully poses as a pilot, a doctor and a lawyer. With a riveting story, an infectious score and high-energy dance numbers audiences will be flying in to see Catch Me If You Can.

## Recommended Reading!



PLAY AUDIO SAMPLE

## **Rich Dad Advisors: ABCs of Real Estate Investing: The Secrets of Finding Hidden**

## **Profits Most Investors Miss**

Written by: **Ken McElroy**

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*The ABCs of Real Estate Investing* teaches how to achieve wealth and cash flow through real estate, find property with real potential, unlock the myths that are holding you back, negotiate the deal based on the numbers, and much more.

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## Naples Opportunity!

### Naples Opportunities

Visit often for unique new opportunities!

\$259,000

3387 Poinciana St, Naples FL 34105



Great opportunity to own a 4 bedroom, 2 bathroom home in the heart of Naples. This home has recently been painted, has new carpets, new fixtures and new carpeting and 1800 square feet of living space.

Poinciana Village has no HOA dues or restrictions!

[Click here for map](#)



**Kendra Hoefs**

**Cell: 239-770-3345**

MVP Realty

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<http://kkhsolutions.blogspot.com/>

No HOA Dues!  
1800 Square Feet!  
New Carpet



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